

Actuate and BIRT Exchange Launch Actuate BIRT Global Partner Connection at EclipseCon 2009

Submitted by: Sarum Consultancy Services SCS

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Actuate Sponsored Programme Enables Organisations to Tap Into New Business Opportunities Created through Eclipse BIRT

London, UK – March 23rd , 2009 - Actuate Corporation (NASDAQ: ACTU), the leader in delivering Rich Internet Applications Without Limits™ and founder and co-leader of the BIRT (Business Intelligence and reporting Tools) project with the Eclipse Foundation, announced today the creation of the Actuate BIRT Global Partner Connection. The new programme will unite organisations globally using BIRT, the leading open source information application development environment and a top level Eclipse project, and will bring together a community of technology providers offering high-valued products, solutions and services around BIRT.

The Actuate BIRT Global Partner Connection will build a network of collaborating companies with BIRT knowledge, experiences and skills on-top of an existing developer community, which has made BIRT the fastest growing open source business intelligence technology with over 5 million downloads in just the last two years. Participating companies will have access to BIRT expertise for Eclipse BIRT and the value-add BIRT products and services from Actuate, including technical support, and sales and marketing resources to drive revenue growth and customer successes.

“Actuate has done a great job developing the Eclipse BIRT technology and supporting a strong community around the project,” said Mike Milinkovich, Executive Director of the Eclipse Foundation. “We are also pleased that Actuate continues to provide important commercial offerings that add value to the BIRT technology.”

Participation in the Actuate BIRT Global Partner Connection is free and meant for independent software vendors, systems integrators, consultants, technology providers and resellers to join; however, those interested in joining the programme are required to demonstrate commitment to BIRT and proven expertise and experience implementing or integrating BIRT solutions. Once enrolled as part of the Actuate BIRT Global Partner Connection, members receive the following key benefits:

- Exclusive access to BIRT knowledge and best practices to improve skills and enable delivery of quality products and services through partner-only resources
- Increased visibility for products and services within the global BIRT user community through listings and promotions on BIRT Exchange and in The BIRT Report monthly newsletter
- Discounts on BIRT technical support, training classes and fast-start service offerings to ensure effective design and delivery of BIRT solutions
- Direct connections with others in the BIRT community via participation in user groups and training events

"We are excited about a marketplace dedicated to BIRT solutions and services," said Keith Mericle, CEO of Innovent Solutions, which is a member of the BIRT Project Management Committee and contributor to the project since inception. "We look forward to contributing our expertise to the new community, collaborating with other members, and having the ability to market our products and services."

“Leveraging the value provided by the Actuate BIRT Global Partner Connection will be an excellent way to drive innovation through increased collaboration,” said Amit Okhandiar, CEO of mLogica. “With this announcement, Actuate and BIRT are reinforcing their intention to further extend BIRT’s market reach to include any organisation requiring business intelligence.”

Companies already working with BIRT and Actuate that are participants in the Actuate BIRT Global Partner Connection include: IBM Rational, IBM Tivoli, Wipro, XcelSoft, Innovent Solutions, Cognizant, Reporting House, Centare, CompuExcel, MySQL, Oracle, Sun, Accenture, Syntel, Bluenog, mLogica and others.

“The Actuate BIRT Global Partner Connection from Actuate and BIRT Exchange will provide members with the software and services they need to enhance their applications and drive new sources of revenue,” said Nobby Akiha, senior vice president of Marketing at Actuate. “We anticipate a great show of support and a broad number of qualified members to join the programme and collaborate with one another on development, marketing and sales challenges to reap the full benefits of BIRT.”

Additional information on the Actuate BIRT Global Partner Connection including how to apply to become a member is available at: <http://www.birt-exchange.com/partners/> Interested persons are also welcome to attend an up-coming webinar learn how to be a part of the growing BIRT partner community offering value-add products and services to the fastest growing open source reporting technology. Details below:

Date: Wednesday, April 1st

Time: 8am PDT/11am EDT/4pm GMT

Duration: 45 minutes

Speakers: Vijay Ramakrishnan, Senior Director, Open Source Strategy Group, Actuate Corporation

Chris Forti, Director, Business Development, Open Source Strategy Group, Actuate Corporation

URL: <http://www.actuate.com/resources/emailblasts.asp?ArticleId=14340>

About BIRT

The Eclipse BIRT project, a top level Eclipse Foundation project founded and co-led by Actuate, has become one of the most widely adopted Business Intelligence and reporting technologies. To date, Eclipse BIRT has surpassed 6.5 million downloads and has a large, active and growing developer community within all types of organizations. Major technology companies such as IBM, Cisco, S1 and ABS Nautical Systems have incorporated BIRT into their product lines.

About Actuate Corporation

Actuate Corporation is dedicated to increasing the richness, interactivity and effectiveness of enterprise data, for everyone, everywhere. Actuate delivers the next generation RIA-ready information platform for both customer and employee-facing applications. The Actuate platform boasts unmatched scalability, high-performance, reliability and security. Its proven RIA capabilities and highly collaborative development architecture are backed by the world’s largest open source information application developer community, grounded in BIRT, the Eclipse Foundation’s only top level Business Intelligence and reporting project.

Global 9000 organisations use Actuate to roll out RIA-enabled customer loyalty and Performance

over 4,400 customers globally in a diverse range of business areas including financial services and the public sector, many of which have a long history of deploying Actuate-based solutions for dozens, or even hundreds of their mission-critical applications.

Founded in 1993, Actuate has headquarters in San Mateo, California, with offices worldwide. Actuate is listed on NASDAQ under the symbol ACTU. For more information on Actuate, visit the company's web site at www.actuate.com.

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